

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 04891 101059Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----071594 110527Z /14
R 101000Z JUL 78
FM AMEMBASSY TUNIS
TO USDOC WASHDC
INFO SECSTATE WASHDC 1763

UNCLAS TUNIS 4891

USDOC PASS CAGNE: PLANAGAN

E.O.11652: NA
TAGS: BTIO TS
SUBJ: PROCUREMENT OF TENDER DOCUMENTS

1. WHEN TUNISIAN GOVERNMENT AGENCIES AND ENTERPRISES
ISSUE CALLS FOR TENDER ON MAJOR PROJECTS, THEY CHARGE
SOMEWHERE BETWEEN \$100 AND \$800, ACCORDING
TO SIZE AND COSTS INCURRED IN PREPARING TENDER DOCUMENTS
AND SPECIFICATIONS.

2. INTERESTED US COMPANIES USUALLY PAY BY BANK TRANSFER
OR INTERNATIONAL MONEY ORDER. FROM OUR OWN EXPERIENCE,
EITHER PROCEDURE TAKES ABOUT TWO WEEKS UNTIL LOCAL AGENCY
GETS NOTICE, CASHES MONEY AND MAILES DOCUMENTS. THIS IS
CONSIDERABLE DELAY CONSIDERING THAT (A) LEAD TIME IS
SELDOM OVER SIX WEEKS, AND(B) THAT US FIRMS
NORMALLY MUST HAVE TENDER DOCUMENTS TRANSLATED FROM
FRENCH INTO ENGLISH, (AND THEN PUT OFFER INTO FRENCH).

3. TO OVERCOME THIS HANDICAP, EMBASSY PROPOSES THAT
(A) US FIRMS DESIROUS OF PURCHASING TENDER DOCUMENTS
DEPOSIT NECESSARY AMOUNT WITH COMMERCE,

(B) COMMERCE CABLE EMBASSY FISCAL DATA, SO THAT (C)
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TUNIS 04891 101059Z

EMBASSY CAN IMMEDIATELY PURCHASE DOCUMENTS AND AIRPOUCH
THEM TO COMMERCE FOR TRANSMITTAL TO REQUESTING FIRM.

4. EMBASSY WOULD APPRECIATE COMMERCE CONCURRENCE
IN PROPOSED PROCEDURE, WHICH WE BELIEVE WILL CONSIDERABLY
INCREASE COMPETITIVENESS OF US COMPANIES ON TENDERS
IN TUNISIA. MULCAHY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CREDIT, FOOD ASSISTANCE
Control Number: n/a
Copy: SINGLE
Draft Date: 10 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TUNIS04891
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780283-0002
Format: TEL
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780777/aaaacnbu.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c75c6078-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2060068
Secure: OPEN
Status: NATIVE
Subject: PROCUREMENT OF TENDER DOCUMENTS
TAGS: BTIO, TS
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/c75c6078-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014